

MLS Area 3

Residential Statistics

Independence Title

August 2021

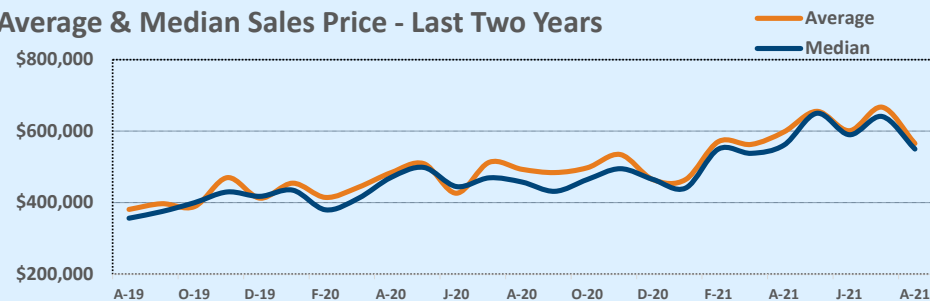
Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	41	49	-16.3%	345	323	+6.8%
Condo/TH Sales	20	15	+33.3%	140	81	+72.8%
Total Sales	61	64	-4.7%	485	404	+20.0%
New Homes Only	18	2	+800.0%	66	41	+61.0%
Resale Only	43	62	-30.6%	419	363	+15.4%
Sales Volume	\$34,502,058	\$31,569,071	+9.3%	\$285,821,023	\$190,884,439	+49.7%
New Listings	70	70	--	610	515	+18.4%
Pending	12	73	-83.6%	51	447	-88.6%
Withdrawn	6	6	--	38	41	-7.3%
Expired	4	2	+100.0%	13	20	-35.0%
Months of Inventory	1.5	1.0	+41.5%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$543,995	\$489,600	+11.1%	\$556,883	\$472,310	+17.9%
List Price/SqFt	\$395	\$323	+22.3%	\$360	\$302	+19.4%
Sold Price	\$565,608	\$493,267	+14.7%	\$589,322	\$472,486	+24.7%
Sold Price/SqFt	\$406	\$327	+24.3%	\$381	\$302	+25.9%
Sold Price / Orig LP	103.8%	100.0%	+3.8%	105.8%	98.5%	+7.4%
Days on Market	13	17	-27.4%	20	26	-26.1%

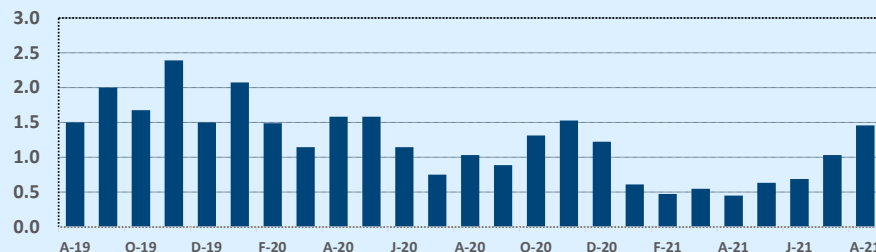
Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$543,438	\$449,975	+20.8%	\$537,600	\$449,900	+19.5%
List Price/SqFt	\$366	\$322	+13.7%	\$350	\$296	+18.3%
Sold Price	\$550,000	\$457,750	+20.2%	\$560,000	\$450,000	+24.4%
Sold Price/SqFt	\$368	\$319	+15.4%	\$368	\$301	+22.1%
Sold Price / Orig LP	102.0%	100.0%	+2.0%	103.0%	100.0%	+3.0%
Days on Market	6	6	--	5	7	-28.6%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	2	--	--	15	15	49
\$200,000- \$249,999	1	4	15	21	16	56
\$250,000- \$299,999	1	1	5	13	11	5
\$300,000- \$349,999	4	5	11	15	18	19
\$350,000- \$399,999	4	4	13	31	24	42
\$400,000- \$449,999	1	1	42	31	33	38
\$450,000- \$499,999	7	3	38	76	46	24
\$500,000- \$549,999	8	12	7	60	63	18
\$550,000- \$599,999	10	7	12	76	48	11
\$600,000- \$699,999	15	13	13	121	85	12
\$700,000- \$799,999	9	4	21	59	51	13
\$800,000- \$899,999	4	3	5	41	35	15
\$900,000- \$999,999	3	3	3	31	17	7
\$1M - \$1.99M	1	1	7	20	23	5
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
Totals	70	61	13	610	485	20

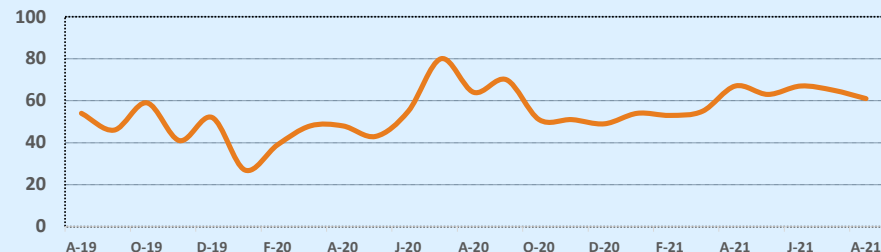
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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